

SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

SEC FILE NUMBER

Information Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder	23 181	1
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REPORT FOR THE PERIOD BEGINNING JANUARY 1, 2003 AND ENDING DECEMBER 31, 2003

**FACING PAGE** 

A]	REGISTRANT IDENTIFICATI	<u>ION</u>	
NAME OF BROKER-DEALER:		OFFIC	IAL USE ONL
GERBER ASSET MANAGEMENT, I	LLC	FI	RM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P. O. B	ox No.)	
120 BROADWAY-SUITE 4000			
NEW YORK,	NEW YORK		10271
(City) NAME AND TELEPHONE NUMBER	(State) OF PERSON TO CONTACT IN		Cip Code) HIS REPORT
SANDER GERBER	DER GERBER (646) 825-2150		50
	(A	rea Code – Telep	hone No.)
<b>B.</b> A	ACCOUNTANT IDENTIFICAT	ION	
INDEPENDENT PUBLIC ACCOUNTA	ANT whose opinion is contained in	this Report*	
LERNER & SIPKIN, CPAs, LLP			·
132 Nassau Street, Suite 1023	New York	NY	10038
X Certified Public Acco	untant		

SEC 1410 (3-91)

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# OATH OR AFFIRMATION

I, SANDER GERBER, swear (or affirm) that, to the best of my knowledge and belief, the accompanying financial statement and supporting schedules pertaining to the firm of GERBER ASSET MANAGEMENT, LLC, as of DECEMBER 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, member, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:
NONE
x Auth A
Signature Title
Notary Public  MIRIAM P: KLEIN  Notary Public, State of New York  **GOKUSTITISA Onal, In States On Commission Expires Jan. 21. 2007  This report** contains (check all applicable boxes):  (x) (a) Facing page.  (x) (b) Statement of Financial Condition.  (x) (c) Statement of Income (Loss).  (x) (d) Statement of Cash Flows.  (x) (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
<ul> <li>(x) (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.</li> <li>(x) (g) Computation of Net Capital.</li> <li>() (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.</li> <li>() (i) Information Relating to the Possession or Control requirements under rule 15c3-3.</li> <li>() (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the reserve requirements Under Exhibit A of Rule 15c3-3.</li> <li>() (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.</li> <li>(x) (l) An Oath or Affirmation.</li> </ul>

- ( ) (m) A copy of the SIPC Supplemental Report.
- ( ) (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (x) (o) Independent Auditors' Report.
- \*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

I, SANDER GERBER, swear that to the best of my knowledge and belief, the accompanying financial statements and supporting schedule(s) pertaining to the Firm of GERBER ASSET MANAGEMENT, LLC, as of DECEMBER 31, 2003, are true and correct. I further swear that neither the Company nor any partner, proprietor, principal officer, director or member has any proprietary interest in any account classified solely as that of customer, except as follows:

No Exceptions

(Signature)

(Title)

(Notary Public)

MIRIAM P. KLEIN
Notery Public, State of New York
ACIKI 5071752, Qual. In Kings Co.
Gentmission Expires Jan. 21, 205

# GERBER ASSET MANAGEMENT, LLC STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2003

# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003

# ASSETS

Cash and cash equivalents	\$ 58,461
Due from clearing brokers	13,732,256
Securities owned - at market value	32,202,370
Fixed assets, net of accumulated depreciation of \$93,908	411,722
Other assets	81,127
Total assets	\$46,485,936
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities:	
Accounts payable and accrued expenses	\$ 757,401
Securities sold, but not yet purchased	37,345,492
Total liabilities	38,102,893
Commitments and Contingencies (Notes 5 & 6)	
Capital (Note 7)	8,383,043
Total liabilities and capital	46,485,936

#### GERBER ASSET MANAGEMENT, LLC

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

#### Note 1- Nature of Business

Gerber Asset Management, LLC, a limited liability company (The "Company") is a broker/dealer in securities registered with the Securities and Exchange Commission and a member of the American Stock Exchange.

The "Company" operates under the provisions of Paragraph (k) (2) (ii) of Rule 15c3-3 of the Securities Exchange Commission, and accordingly is exempt from the remaining provisions of that rule.

# Note 2- Summary of Significant Accounting Policies

#### a) Revenue Recognition

Securities transactions (and the recognition of related income and expenses) are recorded on a trade date basis.

# b) Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Company considers money market funds maintained with banks and brokers to be cash and cash equivalents.

## c) Income Taxes

Income taxes are not payable by, or provided for, the Company. Instead, the members are liable for individual income taxes on their respective shares of the Company's taxable income.

#### d) Fixed Assets

Equipment is carried at cost and is depreciated over a useful life of five years using the straight-line method. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the terms of the lease.

#### e) Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, and the reported amounts of revenues and expenses.

#### Note 3 - Marketable Securities Owned and Sold, but Not Yet Purchased

Marketable securities consist of trading securities at quoted market values, as illustrated below:

		Sold, but not yet
	Owned	Purchased
Equities	<u>32,202,370</u>	<u>37,345,492</u>
	<u>32,202,370</u>	<u>37,345,492</u>

## GERBER ASSET MANAGEMENT, LLC

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

# Note 4 - Related Party Transactions

Pursuant to its operating agreement with Gerber Capital Management, Inc. ("Gerber"), a member of the Company, the Company will pay Gerber a management fee in exchange for Gerber providing operational and management assistance to the Company, as well as paying all administrative costs, including salaries, and overhead expenses. The fee paid for the period ended December 31, 2003 amounted to \$746,109.

# Note 5- Commitments and Contingencies

The Company rents office space pursuant to a lease agreement expiring July 31, 2006. Annual payments of \$160,816, through January 31, 2004, and \$171,304 for the remainder of the lease, plus escalation for real-estate taxes, are payable monthly. The Company's minimum rental commitments through termination are as follows:

2004	\$170,430
2005	\$171,304
2006	\$ 99,927

The Company has established a letter of credit with an annual automatic renewal in the amount of \$57,101, delivered to the landlord as security.

#### Note 6- Financial Instruments with Off-Balance Sheet Credit Risk

The Company trades only for its own account.

The Company is subject to certain inherent market risks arising from its investing activities of selling securities short. The ultimate cost to the Company to acquire these securities may exceed the liability reflected in the financial statements. The Company attempts to reduce such risk in their short positions by holding offsetting long positions.

A substantial portion of the Company's assets is held at several clearing brokers. The Company is subject to credit risk should the clearing brokers be unable to fulfill their obligations.

## Note 7- Net Capital Requirement

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At December 31, 2003, the Company's net capital of \$3,920,402 was \$3,820,402 in excess of its required net capital of \$100,000.

# GERBER ASSET MANAGEMENT, LLC

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

# Note 8- Estimated Fair Value of Financial Instruments

Statement of Financial Accounting Standards No. 107, "Disclosure About Fair Value of Financial Instruments," requires the disclosure of the fair value of financial instruments, including assets and liabilities recognized in the statement of financial condition. Management estimates that the aggregate net fair value of financial instruments recognized in the statement of financial condition (including receivables and payables) approximates their carrying value, as such financial instruments are short term in nature.



132 Nassau Street, New York, NY 10038 Tel 212.571.0064 / Fax 212.571.0074 E-mail: LS@lernersipkin.com

#### INDEPENDENT AUDITORS' REPORT

To the Members of Gerber Asset Management, LLC 120 Broadway – Suite 4000 New York, NY 10271

#### Gentlemen:

We have audited the accompanying statement of financial condition of Gerber Asset Management, LLC, as of December 31, 2003. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on the statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Gerber Asset Management, LLC as of December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

Ferne & Syphin CPAs LEP

Lerner & Sipkin, CPAs, LLP Certified Public Accountants (NY)

New York, NY January 28, 2004